

CALMET SERVICES, INC.

March 22, 2018

Mr. Edgar P. Cisneros
City Administrator
City of Commerce
2535 Commerce Way
Commerce, CA 90040

Dear Mr. Cisneros,

CalMet Service is please to present this proposal for solid waste and recycling services. Our goal is to continue providing the City of Commerce with high quality service at competitive rates and include new enhancements for the residents of Commerce.

The key features of this proposal include the following:

- New 96-gallon Trash and Recycling carts for all residents
- Complete fleet of CNG trucks to service the City of Commerce
- On-call SHARPS container delivery to residents
- Updated Residential Contract
- A contract extension of ten (10) years with a self-renewing clause

CalMet will continue to provide the following additional services:

- Free on-call pick up of large items from residents
- Free on-call pick up of electronic waste from residents
- Free City Services worth over \$11,000 per month

We would also like the City's consideration to include all Multi-family units as part of the residential contract. CalMet can ensure compliance with AB341 mandate of recycling for all Multi-family units of five or more. We have our own MRF facility with guaranteed capacity for Commerce residential waste stream and are in the process of building a new \$35 million state of art MRF facility. As the recycling mandates increase in the State (up to 75% diversion in coming years), CalMet would guarantee compliance for the entire residential sector. We view this proposal as a working document and look forward to collaborating with City Staff on a final proposal.

Thank you for your consideration. We look forward to serving the City of Commerce for many more years to come.

Sincerely,


William Kalpakoff
General Manager

CC: Gina Nila, Deputy Director of Public Works