

RFP EVALUATION

AEDs

CONSULTANT SELECTION METHODOLOGY

Under the direction of the Department Director, and staff assigned by her/him, will review the proposals received. The review will include various factors. While the Fee is not a defining factor in the selection of the consultant, it will also be reviewed for cost effectiveness based on the scope and level of effort included in the proposals. At City's sole discretion, City may invite top 3 consultants deemed to be highest qualified for an interview. The City will enter into a contract with the most qualified consultant that in City's opinion provides the best value to the City.

The consultant/proposal evaluation factors will include:

Evaluation Criteria		Cardiac Science	Cardiac Partners	FC Safety
1	Compliance with the RFP Requirements, Proposal Quality			
	Comments:			
2	Cost of Equipment	\$ 38,542.00	\$ 30,134.00	\$ 31,341.00
Includes: (22) AEDs Cardiac Science G5 Package		✓	✓	✓
(8) Wall Cabinets		✓	✓	✓
3	Cost of Service & Maintenance Package	\$ 15,257.00	\$ 6,600.00	\$ 4,636.00
Includes: Annual Inspections & Demonstration		✓		✓
Quarterly Inspections				✓
Tracking Database		✓	✓	✓
EMS / 1st Responder Notification		✓	✓	✓
Legislative & Regulatory support		✓	✓	✓
Replacement parts for used accessories (Covered for 4 years)		✓		✓
Replacement parts for expired accessories (Covered for 4 years)		✓		✓
Total Upfront Cost (Tax & Shipping Included)		\$ 59,178.00	\$ 39,747.40	\$ 39,634.83
4	Cost of Parts not covered in Service & Maintenance Package			
Cost of replacement parts for used & expired accessories @ 2yr.		Included	\$ 5,904.00	Included
Cost of replacement parts for used & expired accessories @ 4yr.		Included	\$ 12,100.00	\$ 16,020.00
Total cost of replacement parts		\$ -	\$ 18,004.00	\$ 16,020.00
Total Cost @ 4yr.		\$ 59,178.00	\$ 57,751.40	\$ 55,654.83

The City reserves the right to reject any or all proposals, to waive any informality in any proposal, and to select the proposal that best meets the City's needs.

Measure AA AED Budget \$ 50,000.00

RFP Evaluation By: ERNIE FIERRO

Date: **7/3/20018**