



PROPOSAL

We have prepared a quote for you

Wi-Fi Project Budget Costs

Quote # 041497 Version 1

Prepared For:
City of Commerce

Prepared By:
Sunny Rajab
srajab@bcsconsultants.com



Bandini Park

	Qty
- Site Location: Bandini Park - 4725 Astor Ave, Commerce, CA 90040 - New Equipment Site Setup, Installation, & Testing - New Infrastructure, Gateway, Network Switch, UPS, (12) Access Points	
Infrastructure Materials	1
Infrastructure Labor Charge	1
Network Equipment and UPS	1
Network Installation Labor	1
Project Management	1
Equipment Rental	1
ISP Install Fee	1

Subtotal: **\$99,988.35**

Bandini - Monthly Service & Support

	Qty
CFL Support	1
1Gbps Internet x 50Mbps	1

Recurring Subtotal: **\$759.00**

Bristow Park

	Qty
- Site Location: Bristow Park - 1466 S. McDonnell Ave, Commerce, CA 90040 - New Equipment Site Setup, Installation, & Testing - New Infrastructure, Gateway, Network Switch, UPS, (16) Access Points	
Infrastructure Materials	1
Infrastructure Labor Charge	1
Network Equipment and UPS	1
Network Installation Labor	1
Project Management	1
Equipment Rental	1
ISP Install Fee	1

Subtotal: **\$129,688.35**

Bristow - Monthly Service & Support

	Qty
CFL Support	1
1Gbps Internet x 50Mbps	1

Recurring Subtotal: **\$881.13**

Rosewood Park

	Qty
- Site Location: Rosewood Park - 5600 Harbor St, Commerce, CA 90040 - New Equipment Site Setup, Installation, & Testing - New Infrastructure, (2)Gateway, (2)Network Switch, (2)UPS, (17) Access Points	
Infrastructure Materials	1
Infrastructure Labor Charge	1
Network Equipment and UPS	1
Network Installation Labor	1
Project Management	1
Equipment Rental	1
ISP Install Fee	2

Subtotal: **\$148,328.40**

Rosewood - Monthly Service & Support

	Qty
CFL Support	1
1Gbps Internet x 50Mbps	2

Recurring Subtotal: **\$1,334.79**

Senior Center

	Qty
- Site Location: Senior Center - 2555 Commerce Way, Commerce, CA 90040 - New Equipment Site Setup, Installation, & Testing - New Infrastructure, Gateway, Network Switch, UPS, (8) Access Points	
Infrastructure Materials	1
Infrastructure Labor Charge	1
Network Equipment and UPS	1
Network Installation Labor	1
Project Management	1
Equipment Rental	1
ISP Install Fee	1

Subtotal: **\$34,813.35**

Senior Center - Monthly Service & Support

	Qty
CFL Support	1
1Gbps Internet x 50Mbps	1

Recurring Subtotal: **\$636.86**

Teen Center

	Qty
- Site Location: Teen Center - 5107 Astor Ave, Commerce, CA 90040 - New Equipment Site Setup, Installation, & Testing - New Infrastructure, Gateway, Network Switch, UPS, (8) Access Points	
Infrastructure Materials	1
Infrastructure Labor Charge	1
Network Equipment and UPS	1
Network Installation Labor	1
Project Management	1
Equipment Rental	1
ISP Install Fee	1

Subtotal: **\$37,123.35**

Teen Center - Monthly Service & Support

	Qty
CFL Support	1
1Gbps Internet x 50Mbps	1

Recurring Subtotal: **\$636.86**

Veteran's Park

	Qty
- Site Location: Veteran's Park - 6364 Zindell Ave, Commerce, CA 90040 - New Equipment Site Setup, Installation, & Testing - New Infrastructure, Gateway, Network Switch, UPS, (15) Access Points	
Infrastructure Materials	1
Infrastructure Labor Charge	1
Network Equipment and UPS	1
Network Installation Labor	1
Project Management	1
Equipment Rental	1
ISP Install Fee	1

Subtotal: **\$124,367.10**

Veteran's - Monthly Service & Support

	Qty
CFL Support	1
1Gbps Internet x 50Mbps	1

Recurring Subtotal: **\$850.60**

Assumptions/Exclusions

- Quote does not include any warranty support past 5 years for network equipment.
- Quote is subject to change based on Tariff price increases received prior to manufacturer order acceptance and shipping of equipment/materials. BCS will provide a cost increase quote to the customer and new lead times if available. BCS will not be held liable for any delays due to approvals needed for Tariff cost increases or shipments for products to meet project schedule. Any costs to expedite materials and equipment will be passed through as additional invoices due upon receipt to customer.
- Work will be scheduled upon completion of signed agreement, any deposits required paid in full, and confirmation of material availability
- BCS has provide this quote based on our normal BCS Labor rates, with the understanding the City does not have any requirements for prevailing wages to be included, the project is under the small projects exemption, and any necessary labor compliance program in place as applicable.
- Items availability subject to change at any time, changes to quote can change of availability. Lead times valid only at time provided. Order must be processed & accepted by supplier/manufacturer, after signed proposal & deposit, as applicable, received.
- Changes to quote quantities, delivery type, locations, services, or otherwise, before or after approval, may result in a change in price & availability.
- Quote assumes each building has an existing wall board with room for new wall mount equipment cabinet and has existing electrical power available for use.
- Quote is based on sites unseen, excludes additional scope that could be required but not currently included
- Ceilings assumed to all be accessible with 8' step ladders for support and infrastructure installation unless otherwise coordinated
- Quote assumes work will be done during normal business hours.
- Pricing valid for as noted on proposal, except when price increase issued by manufacturer or Tariffs, pricing is contingent upon receipt of approval to order 100% of total quoted value of items.
- Actual shipping charges, permit costs, taxes, and processing fees will be applied when invoiced.
- BCS reserves the right to place a lien on the building or property where the work is to be performed, if payment is not made in accordance with contract/invoice terms. For any liens that require to be processed and additional \$695 will be included with contract amount due.
- Quote assumes full access to each of facilities without limitations restricting installation schedule
- Quote assumes no additional plans, drawings, sketches or coordination is required by BCS for any Permits for the installation. BCS will create and furnish our own installation drawings for the install coordination.
- Quote does not include any remediation or additional required scope if any asbestos is found. The City will provide any remediation required.
- Quote does not include any patch or paint of walls or ceilings that require to be opened for access.
- Any parking or site access across each site is to be provided by City
- Sites that require after hour installation support will be billed at additional overtime rates applicable
- On Site Support will require additional Site Trip charges to be billed hourly including Travel/Trip Fees

Wi-Fi Project Budget Costs



Prepared by:

BCS Consultants

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Prepared for:

City of Commerce

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Quote Information:

Quote #: 041497

Version: 1
Delivery Date: 05/06/2026
Expiration Date: 05/20/2026

Quote Summary

Description	Amount
Bandini Park	\$99,988.35
Bristow Park	\$129,688.35
Rosewood Park	\$148,328.40
Senior Center	\$34,813.35
Teen Center	\$37,123.35
Veteran's Park	\$124,367.10

Subtotal: \$574,308.90

Estimated Tax: \$30,421.47

Total: \$604,730.37

Recurring Recurring Summary

Description	Amount
Bandini - Monthly Service & Support	\$759.00
Bristow - Monthly Service & Support	\$881.13
Rosewood - Monthly Service & Support	\$1,334.79
Senior Center - Monthly Service & Support	\$636.86
Teen Center - Monthly Service & Support	\$636.86
Veteran's - Monthly Service & Support	\$850.60

Recurring Total: \$5,099.24

By accepting this proposal, client agrees to Company's Goods and Services Terms and Conditions included in proposal, and also available at <https://www.bcsconsultants.com/terms-and-conditions>. BCS reserves the right to cancel any order at its discretion.



BCS Consultants

9910 Irvine Center Drive | Irvine | CA | 92618

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City of Commerce

Signature: *Sunny Rajab*
Name: Sunny Rajab
Title: CEO
Date: 05/06/2026

Signature: _____
Name: _____
Date: _____

BCS Customer for Life Services Agreement

For convenience, BCS and Customer may be individually referred to herein as a "Party" or collectively as the "Parties."

Service Plan

Customer owns or leases certain equipment ("the Equipment") which are described on the proposal attached hereto. Customer warrants that it is the owner of the Equipment or that it has the authorization of the Equipments owner to enter into this Agreement. Customer further warrants that it is the Licensee of any software programs covered by this Agreement. BCS Agrees to furnish the service as described on accepted proposal.

Definitions

The defined terms throughout the body of this Agreement shall have the same meaning attributed to them where defined. Terms that are capitalized but not defined herein, shall have the same meaning attributed to them in the SOW.

Term

This Agreement shall become effective when accepted by Customer and shall continue until terminated by either party as provided herein. Except as otherwise noted herein, this Agreement shall be for a term of 1 year ("Service Term") from the effective date and shall be automatically renewed for successive one (1) year terms thereafter.

Service Fee

Customer agrees to pay an annual service fee as outlined in the proposal, to be paid in advance for maintenance of the Equipment and all applicable taxes. If tax exemption is claimed, Customer must provide evidence of its tax exemption status. Service fees received more than thirty (30) days after invoicing are subject to a late payment charge of one- and one-half percent (1 ½%) for each thirty (30) day period that they remain unpaid. The service fee may be initially established as a best estimate and may be adjusted as mutually agreed pending a site survey to accurately establish the Customer Site Information. BCS and Customer agree that the service fee may change as mutually agreed based on the site survey. BCS will provide, and Customer agrees to pay for, Adds, Moves and Changes (AMC's) and Product upgrades or enhancements at BCS' prevailing labor and material rates as may be initiated on Supplements referencing this Agreement. This Agreement shall be construed in accordance with and governed by the laws of the State of California, excluding its conflict of law provisions

Customer's Responsibilities

Throughout the term of this Agreement, Customer shall: a) follow all BCS's reasonable installation, operation and maintenance instructions; (b) provide the proper environment, electrical and telecommunications connections as specified by BCS; c) provide reasonable access to the Products to enable BCS to perform maintenance; d) provide adequate communications facilities, work space and storage space for BCS spare parts; e) have a customer representative at the Product installation location during any BCS maintenance activity on the premises; and f) if at any time, BCS deems the existing equipment is not maintainable or is not compatible with current technology and/or platforms, Customer shall upgrade to the equipment recommended by BCS.

Equipment Relocation

Customer shall not move, alter or change the environment of the Products covered under this Agreement without prior written notification to BCS. BCS will agree to continue the maintenance coverage as long as the move, alteration or change of environment of the covered Products meet the following conditions, moves and modifications: a) will not impede or increase the cost of BCS testing or repairs; b) will not create a safety hazard for the equipment or service personnel; and, c) are not likely to cause a product malfunction. BCS reserves the right to inspect the Products prior to extending the maintenance coverage.

Exclusions

This Agreement does not cover maintenance required to repair Product malfunctions or service failures caused by (i) Customer failure to follow BCS's reasonable installation operations or maintenance instructions; (ii) Repair modifications or movement of the Product by other than BCS personnel or attachment of the Products to non-BCS equipment, or failure of other equipment not maintained by BCS; (iii) Abuse, misuse or negligent acts; and, Power failure or power surges, lightning, fire, flood, pest damage, accident, actions of third parties and other events outside BCS's reasonable control or not arising under normal operating conditions. BCS may agree to perform maintenance services in such instances on a time and materials basis.

Limited Warranties

BCS WARRANTS THAT MAINTENANCE SERVICES HEREUNDER SHALL BE PERFORMED IN A GOOD AND WORKMANLIKE MANNER WITH REASONABLE SKILL AND CARE. EXCEPT AS EXPRESSLY INDICATED HEREIN, BCS MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, AND SPECIFICALLY DISCLAIMS ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO ANY SERVICE OR REPLACEMENT PART PROVIDED TO CUSTOMER UNDER THIS AGREEMENT.

Exclusive Remedies

Customer's sole remedies against BCS, its Authorized Dealers, affiliates, Parent Corporation, or subcontractors for loss or damage caused by or arising in connection with the performance or non-performance of maintenance services under this Agreement, regardless of the form of action, whether in contract or otherwise, shall be the repair or replacement of such malfunctioning product or part. These remedies shall be exclusive of all other remedies at law or in equity.

Limitations/Indemnity

Notwithstanding any other provisions of this Agreement:

Neither BCS nor its Authorized Dealers, affiliates, parent corporation, or subcontractors shall be liable for any indirect, incidental or consequential damages (including lost profits) sustained or incurred in connection with maintenance or repair work performed under this Agreement regardless of the form of action, whether in contract, tort, including negligence, or otherwise, and whether or not such damages are foreseen or unforeseen. Neither BCS nor its Authorized Dealers, affiliates, parent corporation, or subcontractors shall be liable in any way for delay, failure in performance, loss or damage due to any of the following forces or major conditions: fire, strike, embargo, explosion, power blackout, earthquake, volcanic action, flood, lightning, war, water, the elements, labor disputes, civil or military authority, acts of God, public enemy, inability to secure fuel, transportation facilities, acts of omission of carriers, or other causes beyond its reasonable control, whether or not similar to the foregoing. BCS shall not be liable for any delay, loss, and damage or product failure attributable to any service, product or actions of any person other than BCS, its employees and agents. Any legal action arising from or in connection with maintenance or repair work performed for Customer or any other activity in connection with this Agreement must be brought within two (2) years after the cause of action arises. Customer shall defend, indemnify and hold harmless BCS against any claim, liability, damage or cost and expenses (including reasonable attorney's fees) arising from breach of this Agreement, negligence or willful misconduct by Customer.

Assignment

This Agreement may not be assigned by either party without the written consent of the other, except that BCS may, without Customer consent, assign this Agreement to an affiliate or subsidiary and may assign its right to receive payments hereunder.

Subcontracting

BCS may subcontract any or all of the work to be performed under this Agreement but shall retain responsibility for the work subcontracted.

Hardware Addition

Changes or Additions to equipment inventory will be set forth in Addendum D and will reflect on invoice.

Termination

Customer may terminate or cancel any Supplement attached to this Agreement if BCS fails to perform or observe any material term or condition of this Agreement with respect to such Supplement and such failure shall continue un-remedied for thirty (30) days after BCS's receipt of notice thereof from Customer. Customer will be in default of this Agreement and BCS may terminate this Agreement or any specific site location set forth on Addendum C accepted hereunder if Customer fails to pay any charge when due or fails to perform or observe any term or condition of this Agreement, if such failure shall continue un-remedied for thirty (30) days after receipt of written notice thereof from BCS. This Agreement is non-cancelable for the term of the Agreement; however, after the initial six (6) months of the Agreement term, the Customer shall be entitled, upon thirty (30) days advance written notice to BCS, to terminate a specific location identified on an Addendum C if all the covered Products listed on such Addendum C ceases to be used if there is a balance owed on any of the items. BCS will calculate its cost and overheads on the covered Equipment and refund a prorated sum to the Customer as determined by BCS.

General

Any modification or waiver of any provision of the Agreement must be in writing and signed by authorized representatives of both parties, except that BCS may, upon ninety (90) days prior written notice to Customer, modify the terms and conditions of this Agreement, which modifications will be effective only as to renewals and new Maintenance Agreement Supplements placed by Customer and accepted by BCS after the effective date of such modification. If any term or provision of this Agreement shall be held invalid or unenforceable, the remainder of this Agreement shall not be affected thereby and each term and provision hereof shall be valid and enforced to the fullest extent permitted by law. The waiver by either party of any breach of this Agreement by the other party in a particular instance shall not operate as a waiver of subsequent breaches of the same or different kind. The failure of either party to exercise any rights under this Agreement in a particular instance shall not operate as a waiver of the party's right to exercise the same or different rights in subsequent instances.

THIS IS THE ENTIRE AGREEMENT BETWEEN THE PARTIES WITH RESPECT TO THE MAINTENANCE SERVICE PROVIDED HEREUNDER AND SUPERSEDES ALL PRIOR AGREEMENTS, PROPOSALS OR UNDERSTANDINGS WHETHER WRITTEN OR ORAL. BY PURCHASING A CFL MAINTENANCE CONTRACT ON A PROPOSAL, CUSTOMER AGREES THAT HE/SHE HAS READ AND UNDERSTANDS THE TERMS AND CONDITIONS OF THIS AGREEMENT AND HAS THE AUTHORITY TO ENTER THIS AGREEMENT ON BEHALF OF CUSTOMER.