

## PRICE VARIANCE

3/12/2025

## CITY OF COMMERCE, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

## (1) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	CITY OF CITY OF COMMERCE, CA	VARIANCE
EXTERIOR STYLING PACKAGE	LOW FLOOR PLUS	LOW FLOOR PLUS	-
CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCLUDED	REQUIRED	-
ESS ENERGY STORAGE SYSTEM WITH 6 BATTERY PACKS (588 KWH)	INCLUDED	ESS ENERGY STORAGE SYSTEM WITH 7 BATTERY PACKS (686 KWH TOTAL CAPACITY)	64,573.00
OVERHEAD CHARGE RAILS	NOT INCLUDED	NOT REQUIRED	-
DEPOT PLUG-IN CHARGING PORT PER SAE J1772	(1) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE)	(2) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE & STREETSIDE)	4,750.00
COOLANT FILTER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
TRANSIT LOCK	NOT INCLUDED	REQUIRED - PREWIRE HARNESS & PROGRAMMING PROVISIONS ONLY	150.00
BRAKES	DISC BRAKES	DISC BRAKES	-
AXLE HUB SEALS	FRONT & REAR - GREASE SEALS	FRONT & REAR - GREASE SEALS	-
MERITOR FRONT & REAR AXLES	INCLUDED	REQUIRED	-
MAGNETIC AXLE DRAIN PLUGS	INCLUDED	REQUIRED	-
ELECTRONIC STABILITY CONTROL	INCLUDED	REQUIRED	-
AUTOMATIC TRACTION CONTROL	INCLUDED	REQUIRED	-
HUBODOMETER	NOT INCLUDED	STEMCO DATA TRAC PRO, PROGRAMMABLE	196.00
HUBODOMETER GUARD	NOT INCLUDED	NOT REQUIRED	-
WHEEL MOUNTING	HUB PILOTED	HUB PILOTED	-
WHEELS	(6) ALCOA FULL POLISHED	(7) ALCOA FULL POLISHED	750.00
DURABRIGHT	NOT INCLUDED	NOT REQUIRED	-
TIRES	CUSTOMER SUPPLIED TIRES	GILLIG SUPPLIED TIRES (7) 315/80R22.5	5,989.00
ELECTRIC STEERING ASSIST	NOT INCLUDED	REQUIRED	2,494.00
VIP TEXTURED STEERING WHEEL	NOT INCLUDED	REQUIRED	79.00
GAUGES IN ENGINE COMP'T	ELECTRIC PROGRAMMABLE GAUGE	ELECTRIC PROGRAMMABLE GAUGE	-
ELECTRIC HYDRAULIC PUMP	INCLUDED	REQUIRED	-
ELECTRICAL TOW CONNECTION	NOT INCLUDED	NOT REQUIRED	-
AD-IP AIR DRYER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
KINGSTON AUTO DRAIN VALVE	INCLUDED	REQUIRED	-
ENGINE SKID PROTECTION	NOT INCLUDED	NOT REQUIRED	-
A-POST SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
HORN SPLASH SHIELD	NOT INCLUDED	NOT REQUIRED	-
LEVEL 2 INSULATION	INCLUDED	REQUIRED	-
BATTERY TYPE	(2) ODYSSEY AGM GROUP 31	(2) ODYSSEY AGM GROUP 31	
BATTERY JUMP START CONN	INCLUDED (REAR CONNECTION)	INCLUDED (REAR CONNECTION)	-
WHEELCHAIR RAMP	LIFT-U LU18	LIFT-U LU18	-
RAMP SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
TK ELECTRIC HVAC SYSTEM TE18	INCLUDED	REQUIRED	-
REFRIGERANT	R407C	R407C	-
REFRIGERANT PRESSURE DISPLAY	NOT INCLUDED	REQUIRED	356.00
FRESH AIR MAKE-UP	NOT INCLUDED	REQUIRED	725.00
USSC UV ACTIVE AIR SYSTEM	NOT INCLUDED	REQUIRED	5,380.00
FRONT THRESHOLD HEATER	NOT INCLUDED	NOT REQUIRED	-
DRIVERS HEATHER MOTORS	BRUSHLESS	BRUSHLESS	-
STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
REAR CURBSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-

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REAR STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
UNDERSEAT HEATER	NOT INCLUDED	NOT REQUIRED	-
DASH FAN(S)	NOT INCLUDED	(1) REQUIRED	89.00
SENSITIVE EDGE - FRONT	NOT INCLUDED	NOT REQUIRED	-
DOOR CONTROLS (FRONT & REAR)	34" AIR OPEN/SPRING CLOSE, FULL DRIVER CONTROL	34" VAPOR ELECTRIC MOTORS, FULL DRIVER CONTROL	6,595.00
VAPOR V-TOUCH W/ TOUCH BARS & GREEN LAMP	NOT INCLUDED	NOT REQUIRED	-
VAPOR CLASS SENSOR	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR FRONT DOOR RELEASE	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL EQUIPMENT CABINET	44" W/(2) FANS	44" W/(2) FANS	-
ELECTRICAL EQUIPMENT STORAGE BOX LIGHTING	NOT INCLUDED	NOT REQUIRED	-
CS WHEELWELL STORAGE BOX	NOT INCLUDED	NOT REQUIRED	-
PASSENGER INFO STATION	NOT INCLUDED	OBC 19/21 4PW 2L	385.00
DISPLAY/SCHEDULE HOLDER	NOT INCLUDED	NOT REQUIRED	-
INTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SEATS	AMSECO INSIGHT W/ A.R.M, Q'STRAIT RESTRANTS	AMSECO INSIGHT PRIME PLUS W/ (1) Q' POD ON CS W/ (3) F/U BC55 WALL MOUNTED SEATS IN SS QUANTUM AREA & ANTIMICROBIAL TREATMENT	11,244.00
GEN II QUANTUM (STREET-SIDE)	NOT INCLUDED	REQUIRED	15,567.00
FRONT WHEELWELL VERTICAL STANCHIONS	NOT INCLUDED	NOT REQUIRED	-
DRIVERS SEAT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	RECARO ERGO METRO AM80 W/ HEADREST & 3-PT ORANGE BELT	263.00
ADJUSTABLE D-LOOP	NOT INCLUDED	REQUIRED	250.00
SEAT BELT ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT CUSHION ALARM	NOT INCLUDED	REQUIRED	134.00
SEAT ARMREST	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SIGNALS	PULL CORDS	PULL CORDS	-
STOP REQUEST AT REAR DOOR STANCHION	NOT INCLUDED	NOT REQUIRED	-
STOP REQUEST LAMP AT DASH	NOT INCLUDED	NOT REQUIRED	-
DRIVERS BARRIER	WRAPAROUND W/ OUT SCHEDULE HOLDERS	WRAPAROUND W/ OUT SCHEDULE HOLDERS	-
DRIVERS PROTECTION BARRIER	NOT INCLUDED	VAPOR VSHIELD W/ POWER GLASS & FANS	7,988.00
MODESTY PANEL FWD OF REAR DOOR	NOT INCLUDED	NOT REQUIRED	-
OVERHEAD GRAB STRAPS	NOT INCLUDED	(8) BLACK NYLON	200.00
STANCHIONS	YELLOW POWDER COATED	STTL	
PASSENGER WINDOWS	AROW STD FRAME / UPPER TRANSOM	AROW BONDED FRAME / UPPER TRANSOM QUICK CHANGE & 6 MIL FILM	10,943.00
HEADLAMPS	LED LOW & HIGH BEAMS	LED LOW & HIGH BEAMS	-
STOP/TAIL/TURN/BACK UP LAMPS	4" ROUND DIALIGHT LED	4" ROUND DIALIGHT LED	-
REAR CAP AUX STOP LAMPS	(2) 4" RED LED LAMPS	(2) 18" RED STRIP LED LAMPS	100.00
UPPER REAR CAP GRILL AUX LAMLPS	NOT INCLUDED	(2) 4" RED LED LAMPS	100.00
REAR CAP MOUNTED YIELD SIGN	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR PORCH LAMPS	NOT INCLUDED	NOT REQUIRED	-
BATTERY COMPARTMENT LAMPS	NOT INCLUDED	NOT REQUIRED	-
INTERIOR LAMPS	LED I/O CONTROLS	LED I/O CONTROLS	-
PLEASURE RADIO	NOT INCLUDED	NOT REQUIRED	-

## PRICE VARIANCE

3/12/2025

## CITY OF COMMERCE, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

## (1) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	CITY OF CITY OF COMMERCE, CA	VARIANCE
2-WAY RADIO & ANTENNA	PRE-WIRE ONLY	PRE-WIRE W/ LAIRD ETRAB4503 450-470 MHZ ANTENNA	175.00
PA SYSTEM/VOICE ANNUNCIATOR	STD REI	VIA SYNCHROMATICS SYSTEM	-
HAND HELD MIC	INCLUDED	NOT REQUIRED	(50.00)
BOOM MIC	NOT INCLUDED	NOT REQUIRED	-
CAD / AVL ITS SYSTEM	NOT INCLUDED	SYNCHROMATICS SYSTEM W/ OPEN MDT+, AVA, APC (FRONT & REAR DOOR), SIGN INTEGRATION, WIFI, W/ OUT COLOR LCD INTERIOR SCREEN (W/ OUT ANNUAL SVC FEES, CELLAR DATA SVC & SOFTWARE RENEWALS) (GMV TO INVOICE CUSTOMER DIRECTLY FOR ALL ANNUAL FEE'S)	33,727.00
GEO FENCING USING VIRICITI TELEMATICS W/ 2-YEAR SUBSCRIPTION	INCLUDED	REQUIRED	-
INSIDE SPEAKERS	(6) SIX	(6) SIX	-
DRIVERS SPEAKER	NOT INCLUDED	NOT REQUIRED	-
DESTINATION SIGNS	TWIN VISION AMBER (FRONT, CS & REAR RUN SIGN)	LUMINATOR FULL COLOR FRONT & AMBER CURBSIDE & REAR RUN	6,803.00
FRONT RUN SIGN	NOT INCLUDED	NOT REQUIRED	-
FAREBOX	PRE-WIRE ONLY	PRE-WIRE ONLY	-
FAREBOX GUARD	INCLUDED	REQUIRED	-
TRANSFER CUTTER	NOT INCLUDED	NOT REQUIRED	-
PASSENGER COUNTER (APC)	NOT INCLUDED	INCL W/ SYNCHROMATICS SYSTEM	-
FULL COMPOSITE FLOOR	INCLUDED	REQUIRED	-
FLOORING MATERIAL	ALTRO	ALTRO	-
ROOF HATCHES	REAR - MANUAL	REAR - MANUAL	-
EXTERIOR MIRRORS	8" X 8" 1-PC, NON-HEATED W/ REMOTE	8" X 18, CLASS A, HEATED W/ REMOTE	394.00
SUN SHADES	AUTO-MOTION SHADE, CORD RELEASE	MOTORIZED FLX 685	460.00
FIRE SUPPRESSION WITHOUT ESS SUPPRESSION	AMEREX V-25 W/ 24 HR BATTERY	AMEREX V-25 W/ 24 HR BATTERY	-
TRAFFIC LIGHT PREEMPTION	NOT INCLUDED	NOT REQUIRED	-
VIDEO SURVEILLANCE	NOT INCLUDED	LUMINATOR (7) CAMERA SYSTEM, W/ ROADRUNER 4K DVR, 4TB HDD	14,530.00
BACK UP CAMERA (STAND ALONE CAMERA)	NOT INCLUDED	NOT REQUIRED	-
PASSENGER INFOTAINMENT	NOT INCLUDED	LUMINATOR INFOTRANSIT W/ (2) 18" IP MONITORS (PER COMMERCE CITY SPECS)	22,229.00
BIKE RACK	SPORTWORKS MOUNTING BRACKETS ONLY	SPORTWORKS DL2 - SSTL	1,578.00
BIKE RACK MIRROR	NOT INCLUDED	NOT REQUIRED	-
BIKE RACK DEPLOYED LAMP	NOT INCLUDED	REQUIRED	200.00
MEDICAL AID KIT	NOT INCLUDED	REQUIRED	69.00
BLOODBORN PATHOGEN KIT	NOT INCLUDED	REQUIRED	35.00
BIO-HAZARD KIT	NOT INCLUDED	NOT REQUIRED	-
WHEEL CHOCKS (SET)	NOT INCLUDED	NOT REQUIRED	-
ELECTRONIC MFD MULTI FUNCTION DASH DISPLAY (MFD II)	INCLUDED	REQUIRED	-
CUP HOLDER	NOT INCLUDED	REQUIRED	35.00
WASTE CONTAINER	NOT INCLUDED	NOT REQUIRED	-
I/O PROGRAM MODULE	NOT INCLUDED	NOT REQUIRED	-
ADJUSTABLE PEDALS	NOT INCLUDED	REQUIRED	1,130.00

**PRICE VARIANCE****3/12/2025****CITY OF COMMERCE, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)****(1) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD**

ITEM	STATE OF WASHINGTON, WA	CITY OF CITY OF COMMERCE, CA	VARIANCE
EXTERIOR PAINT	1-COLOR	1-COLOR	-
CLEAR COAT	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR GRAPHICS	BUS NUMBERS ONLY	CITY OF COMMERCE, CA CUSTOM BATTERY ELECTRIC FULL WRAP (BUDGETARY ONLY)	14,000.00
ROOF NUMBERS	NOT INCLUDED	REQUIRED	150.00
EXT WARRANTY (BASIC BUS)	24 MONTHS / 100,000 MILES	24 MONTHS / 100,000 MILES	-
EXT WARRANTY (BODY STRUCTURAL)	36 MONTHS / 150,000 MILES	36 MONTHS / 150,000 MILES	-
EXT WARRANTY (STRUCTURAL INTEGRITY CORROSION)	144 MONTHS / 500,000 MILES	144 MONTHS / 500,000 MILES	-
EXT WARRANTY (WATER LEAKS)	12 MONTHS / 50,000 MILES	12 MONTHS / 50,000 MILES	-
WARRANTY - ESS (BATTERIES)	72 MONTHS / 300,000 MILES	72 MONTHS / 300,000 MILES	-
WARRANTY - (TRACTION MOTOR)	36 MONTHS / 100,000 MILES	36 MONTHS / 100,000 MILES	-
WARRANTY - (HVAC TK ELECTRIC)	36 MONTHS / UNL MILES	36 MONTHS / UNL MILES	-
WARRANTY (ALL OTHERS)	BASE COVERAGE PER WASHINGTON CONTRACT	BASE COVERAGE PER WASHINGTON CONTRACT	-
TRAINING	NOT INCLUDED	72 HOURS UP TO 12 STUDENTS (15,000 / 1 BUS = 15,000 PER BUS)	15,000.00

TOTAL CITY OF COMMERCE, CA VARIANCES	249,765.00
STATE OF WASHINGTON, WA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE (APRIL 2021)	813,044.00
DELIVERY	1,920.00
CITY OF COMMERCE, CA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE	1,064,729.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #1 = (11.78%)	125,425.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #3 = (15%) ONE TIME REDUCTION TO (12%)	142,818.00
SPARES & TOOLING BUDGET	366,649.00
<b>CITY OF COMMERCE, CA 40' LOW FLOOR PLUS ELECTRIC BUS CURRENT ADJUSTED PRICE (3/12/2024)</b>	<b>1,699,621.00</b>

**NON -TAXABLE ITEMS CALCULATIONS**

NON-TAXABLE ADA EQUIPMENT	44,202.00
DELIVERY	1,920.00
TRAINING	15,000.00
CITY OF COMMERCE, CA NON-TAXABLE ITEMS	61,122.00

**CURRENT BUS PRICE CALCULATIONS INCLUDING CA SALES TAX**

CITY OF COMMERCE, CA 40' BATTERY ELECTRIC UNIT PRICE (NON-TAXED)	1,699,621.00
CITY OF COMMERCE, CA NON-TAXABLE ITEMS	(61,122.00)
CITY OF COMMERCE, CA 40' BATTERY ELECTRIC TAXABLE PRICE	1,638,499.00
ADD CALIFORNIA SALES TAX - CITY OF COMMERCE, CA (10.250% ADJUSTED TO 6.3125% ZERO EMISSION)	103,430.00
CITY OF COMMERCE, CA NON-TAXABLE ITEMS	61,122.00
<b>CITY OF COMMERCE, CA 40' BATTERY ELECTRIC BUS CURRENT ADJUSTED PRICE, W/ CA SALES TAX (3/12/2025)</b>	<b>1,803,051.00</b>

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<div style="font-size: 2em; font-weight: bold;">36</div> <div style="font-weight: bold;">PASSENGERS</div>	PASSENGER SEAT SUPPLIER: <b>AMERICAN SEATING CO.</b> PASSENGER SEAT MODELS: INSIGHT 18.0 WIDE FWD FACING INSIGHT 17.0 WIDE AISLE FACING	SIGNATURE ON THE DRAWING INDICATES CUSTOMER'S APPROVAL OF LAYOUT AND AGREEMENT THAT SAME IS IN COMPLIANCE WITH CUSTOMER'S SPECIFICATIONS. ONCE SIGNED THIS DRAWING BECOMES A PART OF CONTRACT # _____ PURCHASE ORDER #: _____ SIGNED BY: _____ ACTING ON BEHALF OF AND WITH THE AUTHORITY OF _____
	PRO CLASSIS SEE PRODUCTION BOOM	
	STANDARD REVISION _____ DATE _____ DRAWN BY _____ DATE _____ A. PATIL _____ 02/10/21	
	 <b>GILLIG LLC</b> <b>LIVERMORE, CA</b>	
GILLIG DESIGN BULLETIN REQUIREMENTS: UNLESS OTHERWISE SPECIFIED		
DESCRIPTION	DB NUMBER	REV
SEITEE:	DR 157,000	D
UPPER SECTION:	DR 157,001	C
CENTER SECTION:	DR 158,001	C
W/C RESTRAINT OPTION:	DB 152,014	AP
ADA CLEAR FLOOR SPACE:	DB 152,000	A
SEAT DIMENSIONAL SPEC:	DB 152,001	D
DIMENSIONS AND TOLERANCES ARE PER ANSI/ASME Y14.5 UNLESS OTHERWISE SPECIFIED: HYPOTHAENUS TOLERANCE LINEAR .X .3 NON-PAYDED SEATS 1-250 .X .3 PAYDED SEATS 1-250 .X .250		
CAD SCALE: 1:51	SIZE D	PART NUMBER
<div style="font-size: 1.5em; font-weight: bold;">KIT &amp; DIAGRAM, SEAT</div> <div style="font-size: 1.5em; font-weight: bold;">LF2010 40' X 102"</div> <div style="font-size: 1.5em; font-weight: bold;">COMMERCE CITY, CA</div> <div style="font-size: 1.5em; font-weight: bold; margin-top: 20px;">SL-83171-194393</div>		
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