



CITY OF COMMERCE AGENDA REPORT

TO: Honorable City Council
FROM: City Manager
SUBJECT: Professional Services Agreement to Replace Existing Firewalls
MEETING DATE: June 9, 2026

RECOMMENDATION:

Staff recommends that the City Council approve a Professional Services Agreement with Insight Public Sector Inc. in an amount not-to-exceed \$58,210, for the purchase, implementation, and migration of a Fortinet firewall solution to replace the City's existing end-of-life firewall system.

BACKGROUND:

In Fiscal Year 2018-19, the City upgraded its cybersecurity infrastructure by implementing Fortinet 501E firewalls to strengthen network security and protect the City's information technology resources from cybersecurity threats.

The City's existing firewalls are now approaching the end of their manufacturer-supported lifecycle. As cybersecurity threats continue to evolve, it is critical that the City maintain current and supported security systems to protect sensitive information and reduce the risk of service disruptions. Replacing aging firewall equipment will allow the City to continue receiving security updates, technical support, and enhanced threat protection capabilities that are needed to protect the City's network environment.

ANALYSIS:

To ensure continued protection of the City's network and technology resources, staff evaluated replacement options for the existing firewall system. Based on compatibility with the City's current environment and long-term cybersecurity needs, the FortiGate 700G (manufactured by Fortinet) was identified as the most suitable replacement solution.

Staff obtained competitive pricing from three authorized vendors for the purchase of the proposed Fortinet solution. After reviewing the quotes received, Insight Public Sector Inc. submitted the lowest responsive quote in the amount of \$58,210.

The proposed solution includes two FortiGate 700G Next Generation Firewalls, an initial one-year subscription for FortiCare 24/7 Technical Support, an initial one-year subscription

for FortiGuard Unified Threat Protection services, and a one-year FortiConverter subscription required to migrate configurations from the City's existing firewall environment to the new platform. The FortiCare and FortiGuard services provide ongoing security updates and technical support renewable on an annual basis. Renewal costs will be brought forward through the biennial budget process and are not included in the requested agreement amount.

The proposed replacement system will provide enhanced security capabilities and continued manufacturer support.

FISCAL IMPACT:

Sufficient funds are available in the FY 2025-26 IT Division budget to fund this purchase. The total cost of the agreement is \$58,210 and will be charged to Account No. 10-1150-53520.

ALTERNATIVES:

1. Approve recommendation
2. Disapprove recommendation
3. Provide staff with further direction

Recommended by: Alvaro Castellon, Director of Finance
Approved as to form: Noel Tapia, City Attorney
Respectfully submitted: Ernie Hernandez, City Manager

ATTACHMENTS:

1. Resolution
2. Professional Services Agreement with Insight Public Sector Inc.